# **Workshop Handout**

Creating and Maintaining a Token Economy Current Research and Best Practice

> By Jonathan W. Ivy, Ph.D., BCBA-D Email: jwi106@psu.edu

#### **Current Version and Disclaimer**

Hello Interested Individual,

Enclosed is an early version, a draft of my workshop, *Creating and Maintaining a Token Economy: Current Research and Best Practice*. Although this version includes the "core" of my talk, expect some minor tweaks, edits, and adjustments. Further, please excuse any hasty typos or grammar mistakes, this will be the focus of future revisions.

Token systems of reinforcement have been a major focus of my recent research. As a clinician, I have had the opportunity to arrange token economies both small and large. I look forward to our time together. Please bring your questions regarding token economies.

See you at the Conference. Jonathan W. Ivy

#### Abstract

A token economy is a complex system of reinforcement in which conditioned reinforcement in the form of token presentation or removal occurs contingent upon a target behavior (or behaviors). Tokens are then exchanged, once specific environmental conditions are met (e.g., the passage of a pre-determined amount of time), for access to already established reinforcers (i.e., back-up reinforcers). Although there are many possible procedural variations, a token economy contains these basic mechanics. The complexity of this operant technology is derived from the interconnected components that are inherent in all token economies. Although the token economy is widely disseminated and well-established, there are few sources that provide practitioners and researchers with guidelines as to the development of a token economy. Further, as much of the development in the conceptualization of a token economy has occurred in basic research, Applied Behavior Analysts are often unfamiliar with these findings, which are relevant to applied work. In this workshop, attendees will learn to identify the six inherent components of a token economy, develop and maintain a token economy, and program for common token economy procedural variations. Finally, recent research - both basic and applied - will be discussed, with a focus on implication for applied work.

#### **Learning Objectives**

- Label and describe all six inherent components of a token economy.
- Distinguish between research supported and unsupported token economy procedural variations.
- Define conditioned and generalized conditioned reinforcement.
- Describe two different procedures to condition a neutral stimulus to function as a reinforcer.
- Select initial token production criteria and plan for schedule thinning.
- Distinguish between response and time based exchange opportunities.

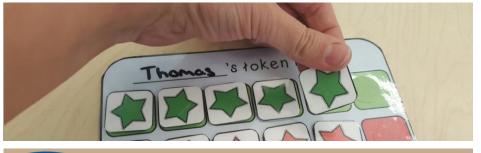
#### **Speaker Bio**

Jonathan W. Ivy, PhD, BCBA-D, is an assistant professor of psychology at Penn State. Dr. Ivy received his doctorate in applied behavior analysis and special education from the Ohio State University in 2011 and a master's degree in applied behavior analysis from Penn State in 2005. He has worked with individuals who engage in severe challenging behaviors, at the group and individual level, for more than a decade. He has helped parents and professionals develop and implement comprehensive behavior change programs designed to increase functional skills and decrease challenging behaviors. He has served as a consultant for school districts, youth residential programs, and partial hospitalization programs to address a wide range of needs. In 2013, Dr. lvy was nominated president of the Pennsylvania Association for Behavior Analysis. He regularly gives professional presentations at national conferences and workshops, and has an active research agenda with multiple publications in peer-reviewed journals. Dr. Ivy also enjoys following the research interests of his students.



#### Creating and Maintaining a Token Economy

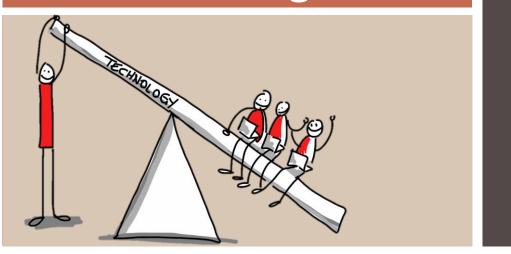
**Current Research and Best Practice** 





Jonathan W. Ivy, Ph.D., BCBA-D Assistant Professor The Pennsylvania State University - HBG

# The Token Economy Advantage



## The Token Economy Advantage

Highly Portable and Non-Disruptive. A token can easily be delivered across a wide range of environmental conditions with minimum disruption to on-going activity or behavior (Kazdin & Bootzin, 1972).



#### The Token Economy Advantage

• Mitigate the Momentary Effects of Motivation Change. A token paired with a wide range of backup reinforces is likely to be effective across a range of motivating operation conditions (Ivy et al., 2015; Moher et al., 2008).



## The Token Economy Advantage

Highly Customizable and Scalable. The token economy is exceptionally customizable and scalable, few codified behavior interventions have been as successful at both a micro and macro scale (Ivy et al., 2017).



(Tarbox et al., 2006)

Developed a massive token economy for 600 open-pit mine operators to increase a range of safety related behaviors and performance.

(Fox et al., 1987)

## The Token Economy in Practice



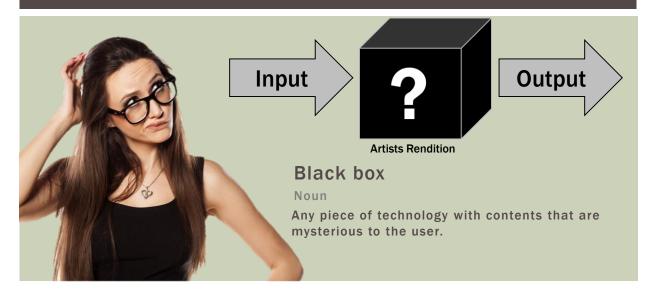
#### A Classroom Token Economy

- The Context: Mrs. Jenkins, a behavior therapist, developed a token economy for Mr. Smith to decrease "problem behavior" and increase "desired behavior."
- The Token Economy: Mr. Smith delivers a token whenever he observes students "engaging in appropriate behavior." At certain times, students can exchange the tokens for prizes.

# Is the description of our token economy complete?

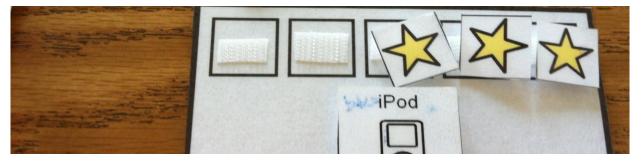


#### A Black Box Technology



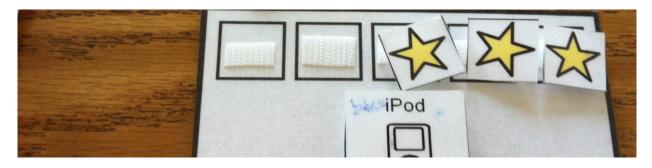
#### The Token Economy

- Incomplete or non-explicit descriptions of an intervention can:
  - Result in treatment failures in applied settings.
  - Make it difficult to replicate research.
  - Slow progress on intervention refinement and development.
  - Promote a capricious-style of programming.



#### The Token Economy

- Review Purpose: Evaluate the extent to which the six components of a token economy are adequately identified and described in replicable detail in articles published between 2000 and 2015.
  - A Better Token Economy. Inform future research to address limitation; guide practitioners to the use of best and complete practices.



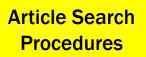


**Literature Review Procedures** followed a three-step sequence:

Article Search Procedures Article Selection Process

**Article Analysis** 

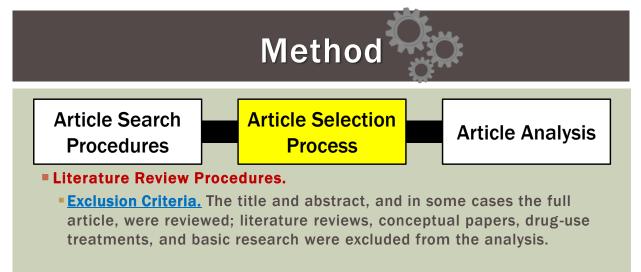
## Method



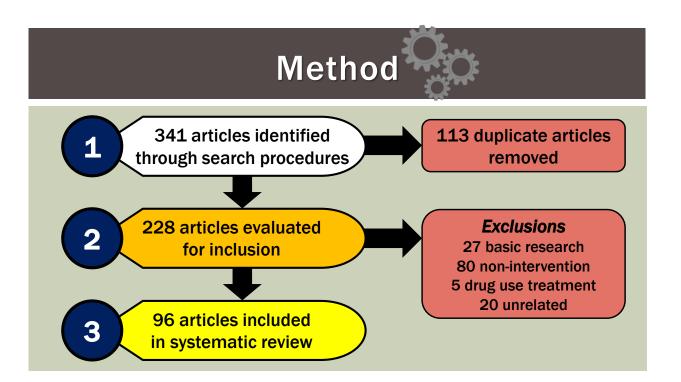
Article Selection Process

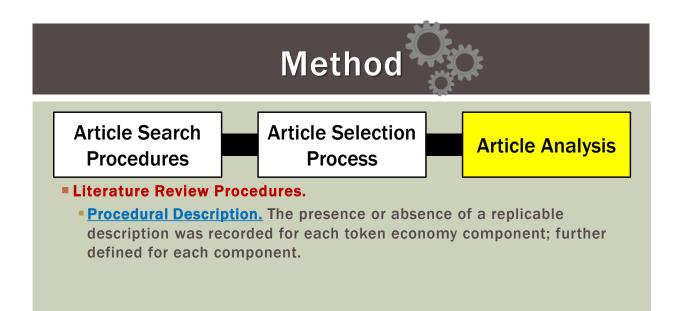
**Article Analysis** 

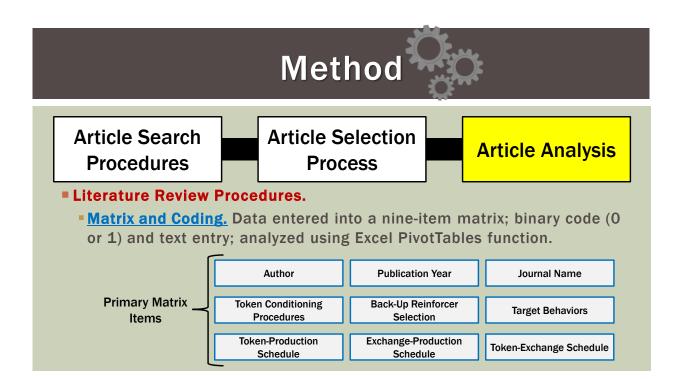
- Literature Review Procedures.
  - Database Search. Online search of PsycINFO and ERIC using terms token economy, token, and token reinforcement; from 2000 to 2015 in peer-reviewed, English language journals.
  - Backwards Reference Search. Reference section of articles that met inclusionary criteria were searched to identify additional articles.

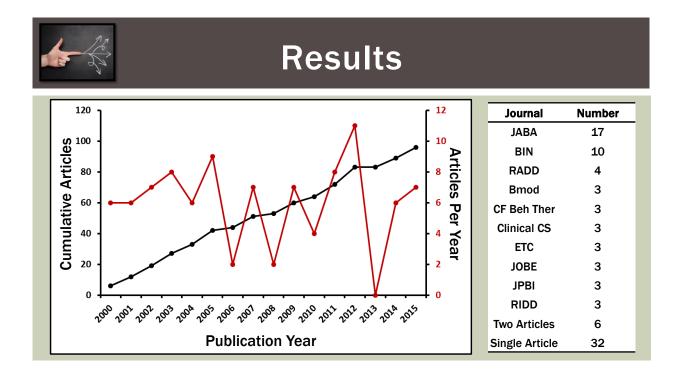


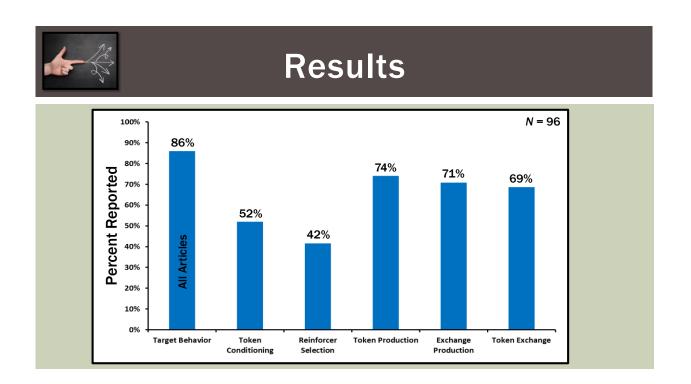
Inclusion Criteria. Articles that included a token economy as an independent variable, or part of a treatment package; evaluated using an experimental designs were included in the review and coded.

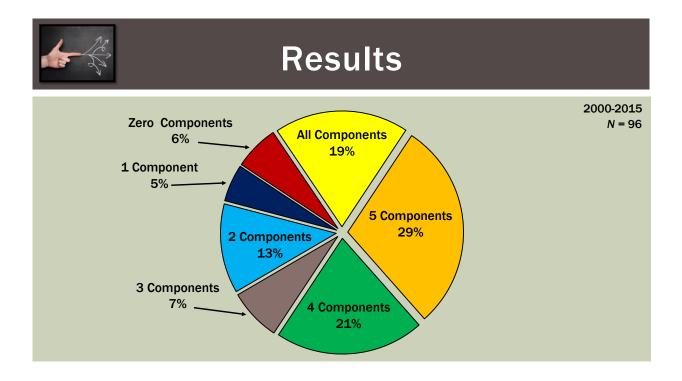














#### Discussion

- Summary. Results suggest technological gaps between intervention descriptions and the inherent mechanisms of a token economy.
  - A Failing Grade. 18 of the 96 articles included fully replicable and technological intervention descriptions.
- Token Economy Language. Less than 3% of the articles included the terminology of token reinforcement.
  - **On Terms.** Behavior analysts should adopt the terms token production, exchange production, and token exchange in practice and research basic researchers have.
- A Twofold Problem. Limited basic research on token reinforcement (Hackenberg, 2009) and technological gaps in applied research undermine the inherent efficacy and efficiency of token systems.

#### **Cracking Open the Black Box**

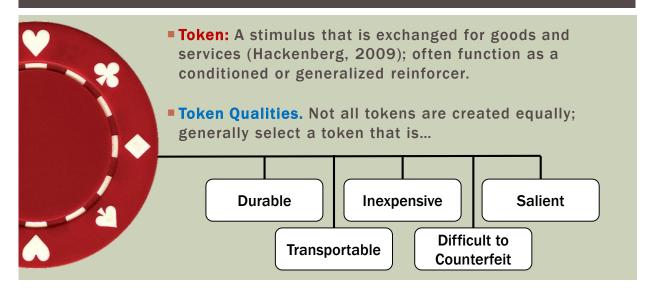




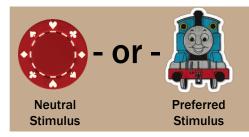
## **Token Economy Mechanics**

On Terms: A token economy is a complex system of reinforcement in which a token is delivered (or removed) contingent upon target behavior(s) and can be later exchanged for back-up reinforcers.





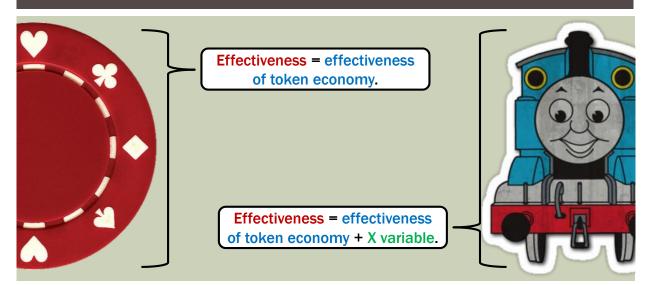
#### **Token Economy Mechanics**



Should my token be a neutral or preferred stimulus? Does it even matter?

Carnett et al. (2014) found that tokens based on "perseverative interests" were more effective than tokens based on non-perseverative interests tokens.

How robust is this effect?



## **Token Economy Mechanics**

- Target Behavior: The operationalized response for which tokens are made contingent upon the occurrence (e.g., desired behavior) or absence (e.g., problem behavior).
- Standard Rules Apply. The same qualities that apply to the operational description of a target behavior for measurement apply here.

Objective

Measurable

**Boundaries** 

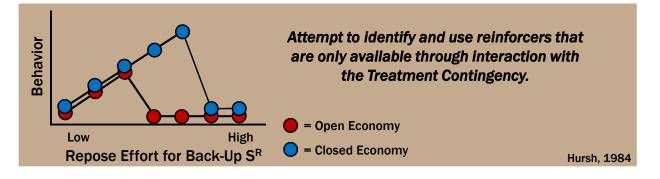


Back-Up Reinforcers: Stimuli with reinforcing function, available via exchange or "purchase" with tokens; a token economy could be conceptualized as a complex system of back-up reinforcer delivery.



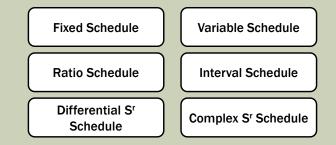
## **Token Economy Mechanics**

Economy Type: In Behavioral Economics, refers to the extent to which the back-up reinforcers are exclusively available through the system of reinforcement (i.e., closed economy) or are available through other contingencies (i.e., open economy).





- Token Production Schedule: The schedule of reinforcement that determines when a token will be delivered.
- Arrangement Options. Set Token Production Schedule to any other reinforcement.



## **Token Economy Mechanics**

#### **Fixed Ratio**

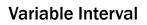
Token is delivered after a fixed number of target behaviors.



#### **Fixed Interval DRO**

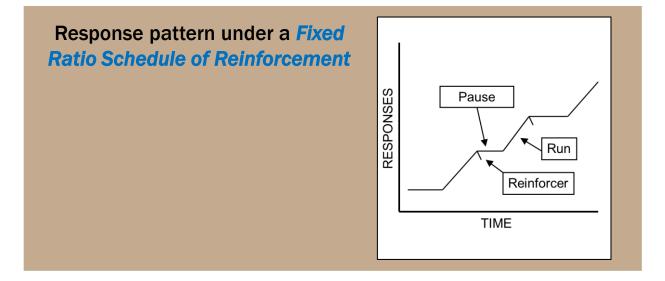
Token is delivered after interval elapses without target behavior.



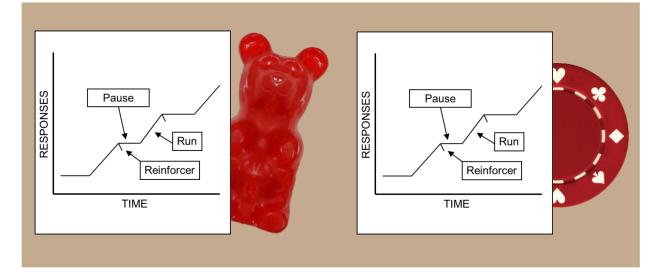


Token is delivered after first target behavior following variable interval





#### **Token Economy Mechanics**



Exchange Production Schedule: The schedule of reinforcement that determines the conditions to exchange tokens for back-up reinforcers.

> **Response Contingent Exchange Production**

Response Independent Exchange Production

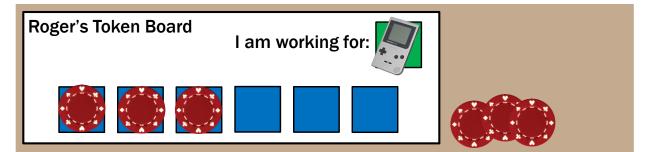
Combined-Type Exchange Production



#### **Token Economy Mechanics**

Response or Token Contingent Exchange Production: The opportunity to exchange tokens requires the individual to meet some response requirement or obtain a pre-specified number of tokens.

• For example, after Johnny gets all four tokens on his token board, he can have a 2 min break and play with a preferred toy.

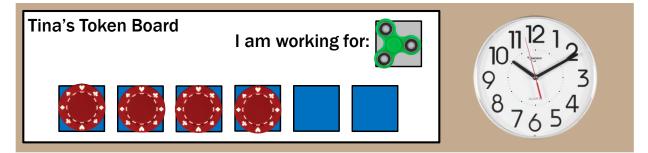


- Response-Independent Exchange Production: The opportunity to exchange tokens is based on the passage of time (Fixed Time or Variable Time) or at a pre-specified time of day; or at any time.
  - For example, every Tuesday at 2:30 pm, the students in Mr. Bill's class can trade in their tokens for activity time or prizes.

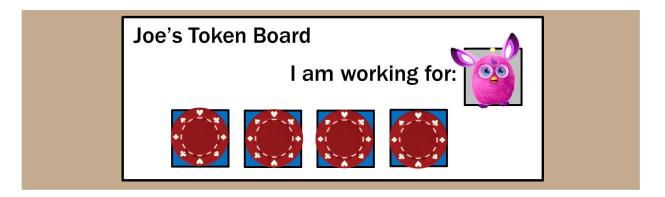


## The Token Economy

- Combined-Type Exchange Production: The opportunity to exchange tokens includes both time and response (or token) requirements; a conjunctive schedule of reinforcement.
  - Tina must collect 10 token before 3:00 pm in order to exchange the token for a reinforcer; the token economy resets each day.

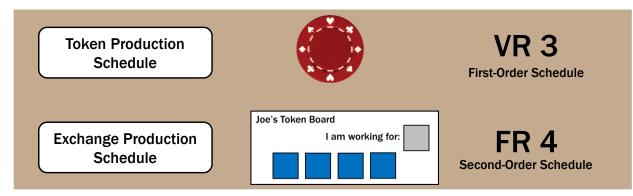


A Higher-Order Schedule: Behavior reinforced according to the token production schedule is treated as a unitary response reinforced according to the exchange production schedule (Kelleher, 1966).



## **Token Economy Mechanics**

A Higher-Order Schedule: Behavior reinforced according to the token production schedule is treated as a unitary response reinforced according to the exchange production schedule (Kelleher, 1966).



Token Exchange Schedule: The schedule of reinforcement that determines the ratio of exchange for back-up reinforcers; often expressed in terms of tokens.

> Single-Ratio Exchange Schedule

Multiple-Ratio Exchange Schedules



## **Token Economy Mechanics**

- Single-Ratio Exchange Production Schedule: Access to the back-up reinforcers have a single cost, no cost stratification.
  - For example, to access free-time in Mrs. Jenkins class, students must have 15 tokens.



Multiple-Ratio Exchange Production Schedule: Access to the back-up reinforcers has multiple costs, typically in hierarchical order.

• For example, students in Mr. Smith's class purchase items from a menu, some are cheap, others are expensive.





A	the second
- ale	
State Sta	
Barry Day	
Chicken w? E	Sweet & Sour Chicken
	SEAFOOD
23. 茶 腈 千 貝	Scallops w. Broccoli
24. 芥蘭大蝦	Shrimp w. Broccoli
	VEGETABLE
25.素什錦	Mixed Vegetables
26. 什菜豆腐	Mixed Vegetable & Bean Curd
	in Brown Sauce7.75
27.魚香芥蘭	Broccoli in Garlic Sauce
28. 湖南什菜豆腐	Hunan Vegetable w. Tofu7.75
	Sauteed String Bean

	No Pha
	KO GHA
5	PECIAL SERVED ALL DAY
1.	WING RIB PLATTERS
2.	CHICKEN & SHRIMP PLATE
3.	TERIYAKI BEEF ON SKEWERS & WING DINNER6.99 2 pieces of chicken wings, shring fried rice or park freid rice
4.	CHICKEN WING & SHRIMP FRIED RICE

6. TERIYAKI CHICKEN & SHRIMP FRIED RICE ..... 6.45

.7.99

7. FRIED 21 SHRIMP W. SHRIMP FRIED RICE OR PORK FRIED RICE

## **Questions and Comments**



# Building a Complete Token Economy



## **Building a Token Economy**

Fixed Ratio Exchange Production Token Economy

Response Independent Exchange Production Token Economy

**Token Economy Procedural Variations** 

#### Fixed Ratio Exchange Production Token Economy

 Definition: Opportunity to exchange tokens is made contingent on obtaining a fixed number of tokens; often the exchange production and token exchange schedules are the same.





Components & Materials

**Mechanics** 

**Procedures** 

- Fixed Ratio Exchange Production Token Economy
  - Identify and Define Target Behaviors: According to ABA conventions, operationally define all related target behaviors
    - Limited Number of Targets. Including two or more target behaviors is possible but difficult in this token economy variation.
    - Avoid Non-Descript or Vague Definitions. Unclear definitions set the occasion for inconsistency or treatment-integrity failures.

Components & Materials

Mechanics

**Procedures** 

Fixed Ratio Exchange Production Token Economy

- Identify and Obtain Back-Up Reinforcers: According to ABA conventions, identify stimuli to use as back-up reinforcers; a combination of informal and formal assessments of preference is best.
  - **Back-Up Reinforcer Array Size.** Aim for at least 4; more is better.
  - Varied Reinforcer Type. Include multiple types; activity, tangible, edible, etc..
  - Choice of Back-Up Reinforcer. Consider offering choice as the reinforcer.

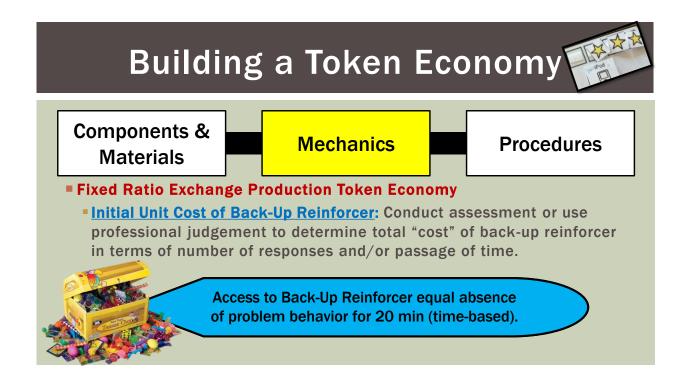
## Building a Token Economy

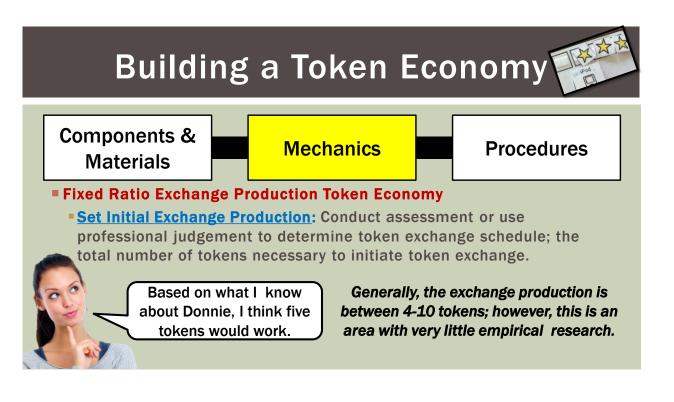
Components & Materials

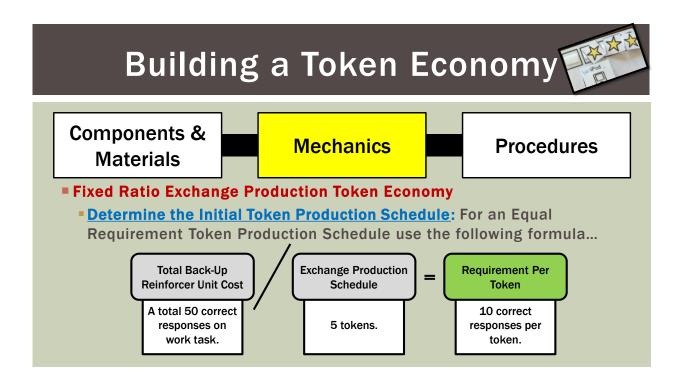
Mechanics

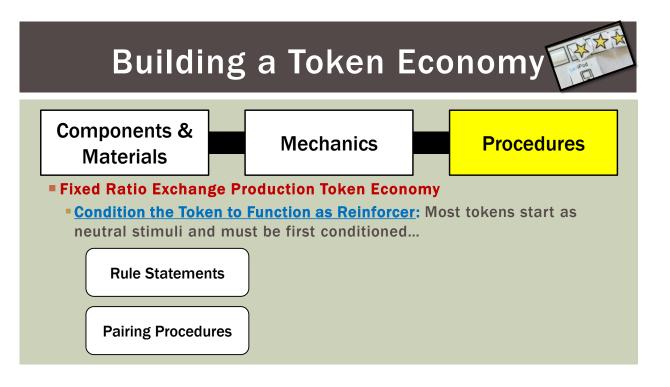
**Procedures** 

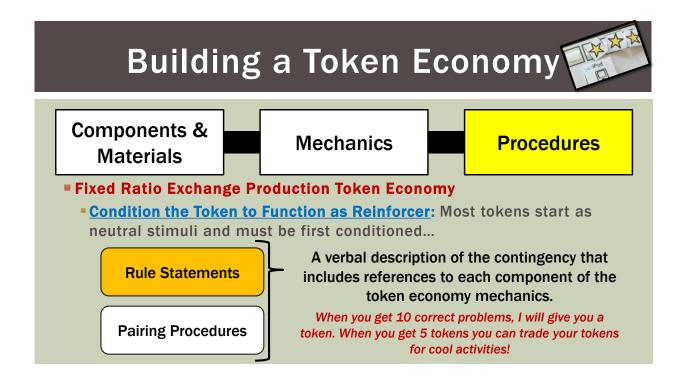
- Fixed Ratio Exchange Production Token Economy
  - Identify and Obtain Tokens: Visually salient, easy to produce and deliver, stimuli made of a durable material.
  - Create Token Board or Visual Representation: This variation lends itself to simple visual representation; this factor is likely an important factor in the broad effectiveness of this token economy.

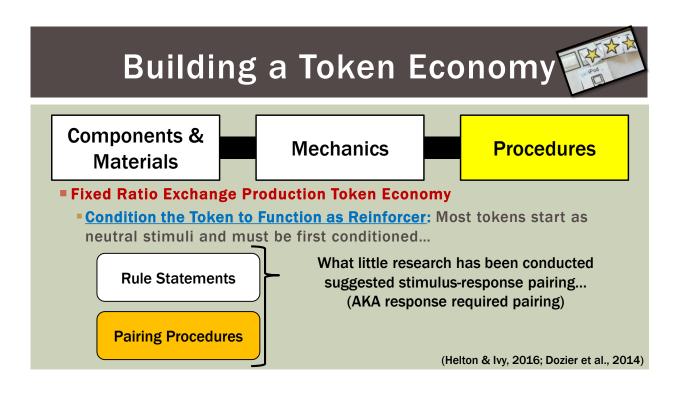








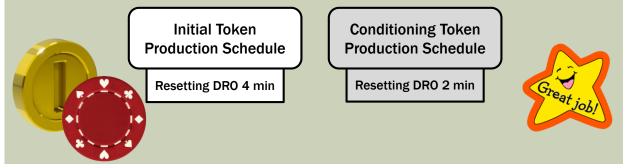


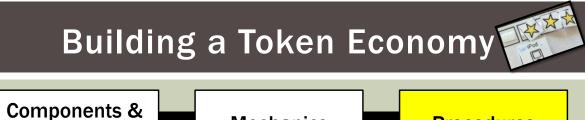




#### Token Conditioning: Stimulus-Response Pairing Procedure.

Description. Conduct multiple token conditioning sessions, across days, in which tokens are made contingent on high-probability behavior at a token production less than initial token production; tokens are exchanged for back-up reinforcers according to exchange production or reduced exchange production.





Materials

Mechanics

**Procedures** 

Fixed Ratio Exchange Production Token Economy

Define Boundaries of Reinforcer Access: Determine the amount of time or number of stimuli available during back-up reinforcer conditions.

#### **Questions and Comments**





The Response Independent Exchange Production Token Economy can be exceptionally complex and difficult to maintain.

In short, do you homework before attempting to develop this type of token economy.

#### Response Independent Exchange Production Token Economy

Definition: Opportunity to exchange tokens is noncontingent on the token producing behavior, rather based on passage of time; often the token economy includes multiple token production and token exchange schedules.



## **Building a Token Economy**



Components & Materials

**Mechanics** 

Procedures

- Response Independent Exchange Production Token Economy
  - Identify and Define Target Behaviors: Same as before; define target behavior(s) according to ABA conventions.
    - Multiple Target Behaviors. This token economy arrangement is well-suited to multiple, concurrent, target behaviors; targets for increase and/or decrease.
    - Limited by Resource. The only hard limitation on the number of behaviors targeted is that based on resource (e.g., staff skill).

Components & Materials

**Mechanics** 

Procedures

Response Independent Exchange Production Token Economy

- Identify and Obtain Back-Up Reinforcers: Same as before; identify backup reinforcers according to ABA conventions and obtain items.
  - Large Back-Up Reinforcer Array. Generally, include 8 or more back-up reinforcers across a range of preferences (low & high).
  - Varied Reinforcer Type. Include multiple types; activity, tangible, edible, etc..

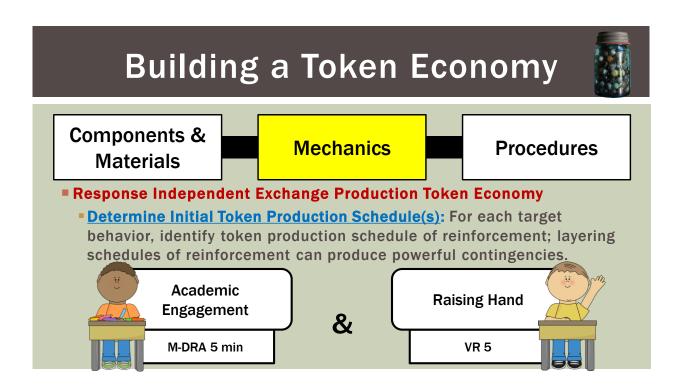
## **Building a Token Economy**

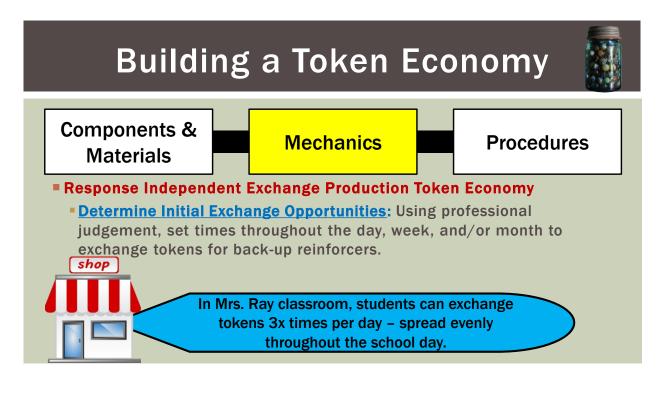
Components & Materials

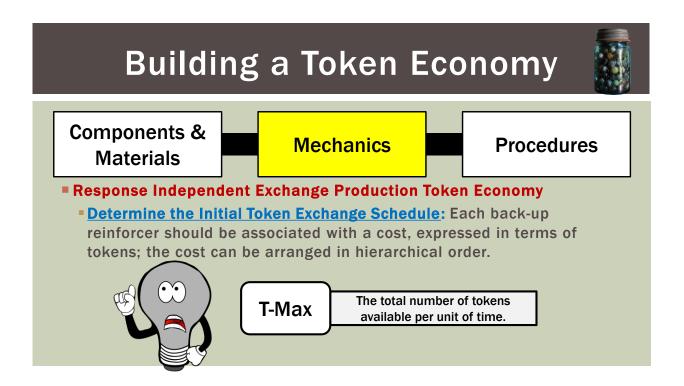
Mechanics

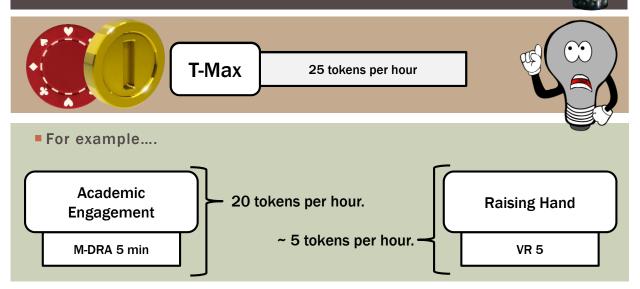
Procedures

- Response Independent Exchange Production Token Economy
  - Identify and Obtain Tokens: Visually salient, easy to produce and deliver, stimuli made of a durable material, and inexpensive – you will need MANY tokens.
  - Identify and Obtain Token Receptacle: Determine how and where tokens will be stored; this could be with the individual or a central location.

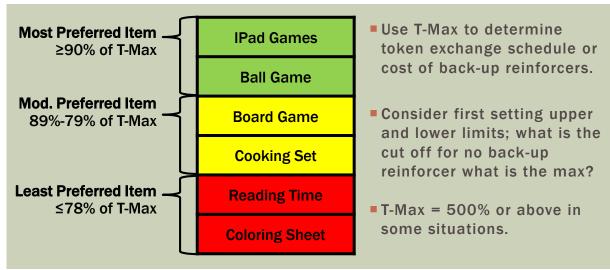










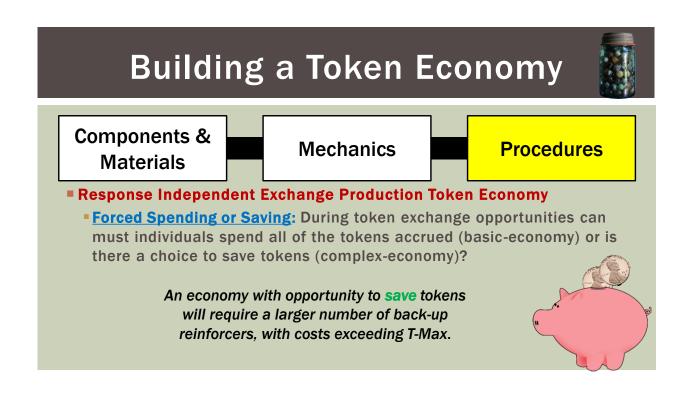


## **Building a Token Economy**

Components & Mechanics Procedures

- Response Independent Exchange Production Token Economy
  - **Token Conditioning:** Same as before; however, verbal conditioning is often appropriate when using this type of token economy.
  - Define Boundaries of Reinforcer Access: Same as before; however, it may be necessary to adjust amount of access or time based on back-up reinforcer.

#### 7/25/2017



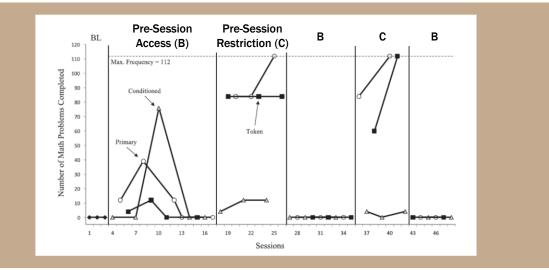
#### **Questions and Comments**



# Maintaining a Token Economy



## Maintaining a Token Economy



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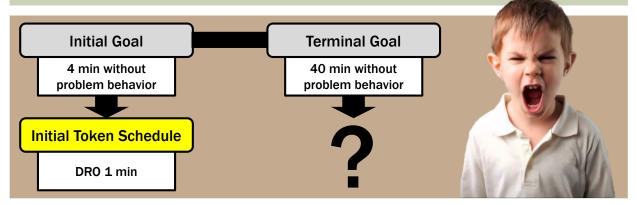
#### Maintaining a Token Economy

Frequently update, refresh and rotate back-up reinforcers.

When back-up reinforcers go "bad" so does the token economy...

## Maintaining a Token Economy

Regularly Adjust Schedules of Reinforcement. Like any schedule of reinforcement, those involved in a token economy should be adjusted to "move" behavior towards socially significant outcome.



#### Maintaining a Token Economy

Move Towards Natural Contingencies. Adjust the mechanics and procedures of the token economy, shifting from contrived or intrusive contingencies; towards natural contingences of reinforcement.



## Maintaining a Token Economy

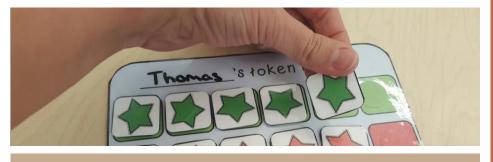
Keep Your Finger on the Pulse. The "health" of the token economy should be regularly assessed; evaluate percent of token earned, treatment integrity, allocation of tokens during exchange...



## Considerations and Variations



#### Creating and Maintaining a Token Economy Current Research and Best Practice





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